



# Company Profile

Mechanical, Electrical & Design-Build



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Established  
in 1980

790 Pitts Chapel Road - Elizabeth City, NC 27909



## About Us

B&M Contractors, Inc. is located in Elizabeth City, NC. We have served our community and the surrounding area since 1980. We offer residential and commercial mechanical service and installation, residential electrical service, and commercial/industrial electrical installation. We also offer design-build services for both mechanical and electrical trades and work with general contractors to deliver turn-key options to their customers.

Over the years we have developed working relationships with our vendors such as Square D, Siemens, Cutler Hammer, Lithonia, American Standard, Mitsubishi, Goodman, and many others. This enables us to provide quality products to complement the professional installations our company has always been known for.



Our facility is well maintained and stocked with the supplies and equipment we most commonly use. Our building is protected by fencing, cameras, site lighting, and a monitored security system to ensure the materials we store stay safe and secure. As part of our commitment to growth in our industry, our office/warehouse has LED lighting, and state of the art heating and air conditioning systems. We install the products we offer, not only at our facility but in our own homes, so that our team has experience with and confidence in everything we sell.

Our employees participate in regular OSHA training, product update classes, and gain certifications in their particular line of work to improve our quality of work, further our knowledge, and improve our company safety as a whole. Our morals are instilled into each employee so that they learn and know the B&M way of providing excellent service. We steadily recruit new team members and often cross train from division to division.



Customers are the lifeblood of our company and trust their homes, businesses, and investments to us which is why all employees undergo a background check, and regular drug screenings.



Aristotle

“ We are what we repeatedly do.  
Excellence, then, is not an act,  
but a habit. ”





## Experience

Northeastern North Carolina is a growing area and B&M is committed to growing with it. We have worked hard to build a well rounded team of employees which allows us to work closely with our customers on various types of projects, sometimes handling both mechanical and electrical trades. As you can see by the following list of selected projects and customers, our company successfully serves many facets of the mechanical and electrical contracting market.



### Design-Build Commercial

Food Bank of the Albemarle - Elizabeth City, NC  
Nucor Steel - Winton, NC  
R/C Albemarle Movies 8 - Elizabeth City, NC  
Nebraska Plastics - Edenton, NC  
Hall Toyota - Elizabeth City, NC  
Kellogg Supply Co - Edenton, NC  
Hockmeyer - Elizabeth City, NC



### Churches and Education

Albemarle School - Elizabeth City, NC  
Chowan University - Murfreesboro, NC  
Fountain of Life - Multiple Locations  
Harbor Presbyterian - Elizabeth City, NC  
Mid Atlantic Christian - Elizabeth City, NC  
Pasquotank County Schools  
Gates County Schools



### Restaurants and Gas Stations

Wendy's - Elizabeth City, NC  
The Jolly Roger - Kill Devil Hills, NC  
Frog Island Seafood - Barco, NC  
Royal Farms #443 - Grandy, NC  
Duck Thru #58- Suffolk, VA  
Popeyes Louisiana Kitchen - Elizabeth City, NC  
Seven Sounds Brewery - Elizabeth City, NC



### Manufacturing & Industrial

Telephonics Corporation - Elizabeth City, NC  
Regulator Marine - Edenton, NC  
J.W. Jones Lumber Co. - Multiple Locations  
Ashton Lewis Lumber Co. - Gatesville, NC  
SAS Industries - Elizabeth City, NC  
Denso Manufacturing (ASMO) - Statesville, NC  
Metal-Tech - Murfreesboro, NC



### Services, Financial, and Retail

Planet Fitness - Multiple Locations, NC & VA  
H2OBX - Powell's Point, NC  
First Citizens Bank - Elizabeth City, NC  
State Employees Credit Union - Barco, NC  
Hall Ford - Elizabeth City, NC  
Hall Toyota - Elizabeth City, NC  
Caliber Collision - Elizabeth City, NC



### Government, Medical, and Municipal

U.S. Coast Guard Base Elizabeth City  
Harvey Point Defense Testing Activity  
Nags Head Urgent Care  
Perquimans Juvenile Detention Center  
NCDOT - Multiple Locations  
Smithfield Volunteer Fire Department  
Sothorn Shores Volunteer Fire Department



### Farming & Food Services

Warren Meads & Sons Inc. - Elizabeth City, NC  
Larabee Farms - Elizabeth City, NC  
K&L Farms - Elizabeth City, NC  
Nurtien Ag Solutions - Shawboro, NC  
Bayside Farms LLC - Ahoskie, NC  
Jenette Brothers - Elizabeth City, NC  
Jimbo's Jumbos - Edenton, NC



### HVAC Maintenance Agreements

CT Port Elizabeth - Elizabeth City, NC  
R/C Albemarle Movies 8 - Elizabeth City, NC  
Hall Automotive - Multiple Locations  
Shutters on the Banks - Kill Devil Hills, NC  
Arts of the Albemarle - Elizabeth City, NC  
Montero's Restaurant - Elizabeth City, NC  
Union Chapel Missionary Baptist



## Key Personnel



### **Howard Monette Meads - Owner/ President**

#### Construction Experience

- B&M Contractors, Inc. - 1985 to present

#### Accreditations

- State of VA - Master Electrical License
- State of NC - Qualified Individual, Unlimited Electrical



### **James Mason - Founder / Consultant**

#### Construction Experience

- B&M Contractors, Inc. - 1980 to present

#### Accreditations

- B.S. Degree in Mathematics - ECU 1969
- School Teacher - 1969 to 1974
- MEAD - Education Administrator - ECU 1972
- College of the Albemarle - Evening Director - 1974 to 1981



### **Karen Brite - Office & Accounting Manager / Secretary-Treasurer**

#### Construction Experience

- B&M Contractors, Inc. - 1981 to present

#### Accreditations

- Associates in Business Management - COA 1983
- Commissioned Notary Public – State of NC



### **Tom Harris - Operations Manager**

#### Construction Experience

- B&M Contractors, Inc. - 1996 to present
- 3 Years of HVAC sales experience
- 4 Years as Operations Manager
- 15 Years of electrical installation experience

#### Accreditations

- OSHA 10 Certification
- Multiple equipment operators certifications


**Norman Morris III - Mechanical Estimator & Project Manager**
**Construction Experience**

- B&M Contractors, Inc. - 2008 to present
- Russell's Heating & Air Conditioning - 1999 to 2008
- RA Styron Heating & Air Conditioning - 1996 to 1999

**Accreditations**

- Daikin VRV Installation and Commissioning Certification
- LG HVAC Multi V Master Commissioner
- Lennox VRF Install and Service Qualification
- Mitsubishi VRF and City Multi Certification
- Toshiba Carrier VRF Installation/Commissioning Certification
- State of NC - Mechanical License H1 Class 1, H2, H3 Class 1
- State of VA - Master Gas Fitting, Master HVAC
- UNC certificate holder for industrial ventilation design


**David Deyo – Electrical Estimator & Project Manager**
**Construction Experience**

- B&M Contractors Inc. - 2014 to present
- AR Chesson Construction Inc. - Project Manager 2005 to 2014
- New York Fire Shield Inc. - Estimator/ PM 2000 to 2005
- Allied Electric Inc. & I.B.E.W Local 43 - Electrician 1995 to 2000

**Accreditations**

- State of NC - Qualified Individual, Unlimited Electrical
- State of VA - Master Electrical License
- Autodesk Certified Professional (AutoCAD) - Autodesk Inc.
- Renewable Energies Technologies Diploma - NC State
- OSHA 30 Hour Construction Safety & Health Certification
- Advanced AGi32 Training - Lighting Analysts Inc.
- Ground Resistance Testing Training - AEMC Instruments Inc.


**Justin Meads – Electrical Estimator & Project Manager**
**Construction Experience**

- B&M Contractors Inc. – 2008 to present
- 15 Years of electrical installation experience

**Accreditations**

- Multiple equipment operators certifications
- OSHA 10 Certification

**Melanie Metzler – Marketing & Residential Electrical Service****Construction Experience**

- B&M Contractors Inc. – 2017 to present
- Cataldo Builders, Inc – 2014 to 2017
- ABS Technology Architects – 2007 to 2014
- Pediatric Services of America 1998 to 2006

**Accreditations**

- Bachelors of Science – Marketing
- Project Management Professional Certification
- Microsoft Office Certification
- Commissioned Notary Public – Commonwealth of Virginia

**Chanel Nanney – HVAC Administrator****Construction Experience**

- B&M Contractors Inc. – 2018 to present
- 20+ Years of Customer Service
- 7+ Years of Managerial Experience

**Accreditations**

- Commissioned Notary Public – State of NC

**Matthew Meads – Warehouse Manager****Construction Experience**

- B&M Contractors Inc. – 2017 to present

**Accreditations**

- Bachelor's degree in business administration - MACU
- Class A CDL



**Divisions of Responsibility**

We have established defined divisions of responsibility within our company to insure that you have the best point of contact for your project at any given point. Our breakout of responsibility is as follows:

**Estimators**

The estimator is responsible for handling the entire bidding process. In design build work, the estimator works with the customer or general contractor to design the project.

The estimator is responsible for:

- Serving as point of contact for the customer or general contractor during the bidding phase
- Working with the customer to develop and flesh out designs that meet the customer's needs
- Prepare drawings required during the bidding phase of the project
- Procuring engineering services during the construction phase, developing drawings as required

**Project Managers**

At the beginning of every project, the company owner assigns full responsibility for that project to a Project Manager. The Project Manager has complete responsibility for in-office management of the project.

The Project Manager's specific duties include:

- Serving as a point of contact for the customer or general contractor during the construction phase
- Submittals, request for information, IOM Manuals, and warranty letters
- Development of a schedule of values for billing, requesting of COIs, and permitting
- Reviewing, pricing, and activation of change orders
- Oversees resolution of any punch list items

**Operations Manager**

Our Operations Manager works closely with our project managers and estimators to insure that the hard work performed in planning a project is successfully carried out in the field to the satisfaction of our general contractors and customers. He is responsible for scheduling of field workers, crane and equipment rentals, and insuring the right mix of people, tools, and materials are available on the jobsite at all times.



### **General Contractors**

Revelle Builders  
*Murfreesboro, NC*

Mark Jones (mark@revellebuilders.com)  
252-398-4116

AR Chesson Construction, Inc.  
*Elizabeth City, NC*

Al Chesson (al@archesson.com)  
242-338-9171

Alexander Design Build  
*Clayton, NC*

Hunter Brown (hbrown@alexanderdesignbuild.com)  
919-324-9261

Compo Construction  
*Norfolk, VA*

Kyle Ryder (kryder@compoconstruction.com)  
757-858-2184

Godfrey Construction, LLC  
*Kill Devil Hills, NC*

Rick Godfrey (godfreyconstruction@gmail.com)  
252-202-1469

### **Customers**

Telephonics Corporation  
*Farmingdale, NY*

Eric Romanyszyn (Romanyszyn@telephonics.com)  
631-755-7000

NewLink Management Group  
*Richmond, VA*

Jon Stewart (jon.stewart@newlinkmg.com)  
804-288-3083

J.W. Jones Lumber Company  
*Elizabeth City, NC*

Wilson Jones (patriciam@mackeysferrysawmill.com)  
252-771-8252

### **Engineers and Engineering Firms**

HDM Associates, Inc.  
*Elizabeth City, NC*

Richard Thorne, P.E. (hdma@mindspring.com)  
252-698-3003

Engineering Source of NC, P.A.  
*Greenville, NC*

D. Wilson Pou, P.E. (wilson@engrsource.com)  
252-439-0338

DS Engineering, PLLC  
*Camden, NC*

David Aydlett, P.E., CEM (davidaydlett@yahoo.com)  
252-339-0253

### **Vendors and Suppliers**

Capital Electric  
*Virginia Beach, VA*

Ricky Jurick (ricky.jurick@capitalelectricsupply.com)  
757-315-8443

Johnstone Supply  
*Elizabeth City, NC*

Malcolm Dorman (malcolm.dorman@johnstonesupply.com)  
252-621-5220

Yandle-Witherspoon  
*Wilmington, NC*

Jerry Lawson (jlawson@yandlewitherspoon.com)  
910-332-3940





## General Information

### Warranty Policy

B&M Contractors, Inc. fully warrants all parts, labor and functionality of the systems it installs for a period of one year after customer acceptance. The warranty does not cover abuse, misuse, vandalism or acts of God.

### Trade Licenses

B&M Contractors, Inc. is fully licensed to perform any type mechanical and electrical work in the state of North Carolina and Virginia.

NC electrical license #10856U. ("U" suffix indicates unlimited)

NC mechanical license #30322

VA electrical & mechanical license #2701 019935A. ("A" suffix indicates a class A license)

### How to Reach Us

Main Line: 252-338-6090

Fax: 252-338-7696

Website: [www.hvacnc.com](http://www.hvacnc.com)

Address: 790 Pitts Chapel Road, Elizabeth City, NC 27909

### Employee Contacts

#### **Karen Brite**

*Office & Accounting Manager / Secretary-Treasurer*

Email: [kbrite@bmcontractors.com](mailto:kbrite@bmcontractors.com)

Main: 252-338-6090

#### **Tom Harris**

*Production Manager*

Email: [tharris@bmcontractors.com](mailto:tharris@bmcontractors.com)

Direct: 252-337-7307

#### **Norman Morris III**

*Mechanical Estimator/Project Manager*

Email: [nmorris@bmcontractors.com](mailto:nmorris@bmcontractors.com)

Direct: 252-337-7315

#### **David Deyo**

*Electrical Estimator/Project Manager*

Email: [ddeyo@bmcontractors.com](mailto:ddeyo@bmcontractors.com)

Direct: 252-337-7314

#### **Justin Meads**

*Electrical Estimator/Project Manager*

Email: [jmeads@bmcontractors.com](mailto:jmeads@bmcontractors.com)

Direct: 252-337-7312

#### **Melanie Metzler**

*Marketing & Residential Electrical Service*

Email: [mmetzler@bmcontractors.com](mailto:mmetzler@bmcontractors.com)

Direct: 252-337-7306

#### **Chanel Nanney**

*HVAC Administrator*

Email: [hvacadmin@bmcontractors.com](mailto:hvacadmin@bmcontractors.com)

Main: 252-338-6090

#### **Matthew Meads**

*Warehouse Manager*

Email: [purchasing@bmcontractors.com](mailto:purchasing@bmcontractors.com)

Main: 252-337-7310



**CURRITUCK**  
CHAMBER of COMMERCE  
*Currituck County, North Carolina*



**CHAMBER OF**  
COMMERCE

