



# Company Profile

HVAC and Electrical Contracting



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Established  

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in 1980

A graphic of the state of North Carolina, with the top portion colored green and the bottom portion colored blue. The text "Established" is written in a large, serif font across the green portion, and "in 1980" is written in a large, stylized font across the blue portion.

**Section 1: Company Profile**

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**Company Overview**

B&M Contractors, Inc. is an industrial and commercial HVAC and electrical contracting firm with hundreds of projects completed since our inception in 1980. Located in Elizabeth City, B&M Contractors, Inc. has a strong business presence in northeastern North Carolina. Over the years we have developed working relationships with companies like Square D, Siemens, Lithonia, Mitsubishi, York, Trane, Carrier, and many others. This enables us to provide quality products to complement the professional installations that our company is known for.

Over the years, B&M Contractors, Inc. has routinely performed electrical and mechanical work in the following areas:

- Heating and air conditioning systems and services, including new heating and air equipment, VAV and VRF systems, HVAC controls for factories, churches, schools and other commercial facilities
- Residential heating and air conditioning, installation and service
- Design build commercial work for manufacturing facilities, office/warehouse facilities, churches, retail sales outlets, day care facilities and other similar projects
- Competitively bid municipal projects such as schools, office complexes and industrial water and sewer management facilities
- Industrial time and material work in sawmills and similar facilities
- Site lighting and airfield lighting installations
- Multi-family dwelling projects

**Mission Statement**

B&M Contractors, Inc. is a solution focused contracting firm committed to providing trouble free and technically superior installations to the customers we serve. Our basic goal is to exceed our customer's expectations for quality and customer service.



## **Section 2: Experience**

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### **Contracting Experience**

B&M Contractors, Inc. has worked hard to build a multi-disciplined team of experienced staff and crews. This has allowed us to provide concentrated efforts on small to large diversified and complex projects in our area. Northeastern North Carolina is a growing area and B&M is growing with it. As you can see by the following list of selected projects, our company successfully serves many facets of the local mechanical and electrical contracting market. The following is a project list broken out by type of work as follows:

- **Design build commercial r projects**
  - DRS Tamsco 80,000sf aircraft hangar, Elizabeth City, NC
  - Alliance Nissan, Elizabeth City, NC
  - Davis Yachts 40,000sf manufacturing plant, Wanchese, NC
  - Commercial Ready Mix vehicle repair facility, Winton, NC
  - Gregory Poole Caterpillar equipment repair facilities, various locations, NC
  - Evangelical Methodist Church, Woodville, NC
  - B & S Enterprises, Elizabeth City, NC
  - Nucor Steel, Winton, NC (numerous office facilities)
  - Fountain of Life Church, Elizabeth City, NC
  - Chowan University Maintenance Facility, Murfreesboro, NC
  - Camden Library
  - DLS Engineering, Elizabeth City, NC
  
- **Competitively bid projects**
  - Holy Family Catholic Church expansion, Elizabeth City, NC
  - Jarvisburg Elementary School, Jarvisburg, NC
  - Currituck County Co-Op Extension Service, Currituck County, NC
  - Gates County Department of Social Services Facility, Gates, NC
  - Pasquotank Library and Public Safety Buildings, Elizabeth City, NC
  - Swan Quarter Wastewater Systems, Swan Quarter, NC
  - Elizabeth City Professional Building, Elizabeth City, NC
  - Camden Middle School renovation, Camden, NC
  - ECSU Johnson Hall renovations, Elizabeth City, NC
  - ECSU student housing facility, Elizabeth City, NC
  - Moyock Middle School, Moyock, NC
  - USCG runway lighting upgrades
  - Chowan University (Robert Marks Hall, Whitaker Library, Camp Hall, and more)
  - South Outer Banks Water Treatment Plant, Currituck, NC
  - Creswell Water Treatment Plant, Creswell, NC
  - Ocracoke High School gymnasium
  - Ocracoke & Hatters Ferry dormitories
  - Telephonics Corporation, Elizabeth City, NC
  - DAV Thrift Store, Chesapeake, VA
  - Smithfield Volunteer Fire Department, Smithfield, VA
  - Winnie Wood Childcare Development, Elizabeth City, NC
  - Albemarle EMC, Hertford NC
  - Elizabeth City Middle School – Elizabeth City, NC
  - ANC ASMO – Statesville, NC

- **Industrial time and material work in sawmills and similar facilities**
  - J. W. Jones Sawmill expansion, Elizabeth City, NC
  - Ashton Lewis Sawmill, Gates, NC
  - Bennett Box and Pallet Company, Gates, NC
  - Mackey's Ferry Sawmill, Columbia, NC
  
- **Site lighting installations**
  - New Life Church, Elizabeth City, NC
  - Bill Clough Ford, Windsor, NC
  - Elizabeth City Professional Building, Elizabeth City, NC
  - Perry Toyota, Elizabeth City, NC
  - CPDJE (Chrysler, Plymouth, Dodge, Jeep, Eagle), Elizabeth City, NC
  - Alliance Nissan, Elizabeth City, NC
  - Hall Honda, Elizabeth City, NC
  - ECCPS School site lighting, Elizabeth City, NC
  - Elizabeth City State University, various buildings, Elizabeth City, NC
  
- **Lighting replacement and retrofits for factories, churches and commercial facilities**
  - Elizabeth City State University, various buildings, Elizabeth City, NC
  - Southgate Mall site lighting retrofit, Elizabeth City, NC
  - Southgate Mall building corridors lighting replacement, Elizabeth City, NC
  - River Road School building lighting retrofit, Elizabeth City, NC
  - Holy Family Catholic Church, Elizabeth City, NC
  
- **Multi-family dwelling projects**
  - Renaissance Commons
  - Berkley Springs Apartments
  
- **Commercial Mechanical Service**
  - Chowan University, Murfreesboro, NC
  - Eviva Pellets, Ahoskie, NC
  - Englehard Water Treatment Plant, Hyde Co. NC
  - Rent-a-Center (multiple locations)
  - United Rentals, Elizabeth City, NC
  - Northeastern Childcare Development, Elizabeth City, NC
  - Aarons, Elizabeth City, NC
  - Firehouse Subs, Elizabeth City, NC
  
- **Commercial Mechanical Systems Maintenance**
  - Albemarle EMC, Hertford NC
  - Albemarle Gastroenterology, Elizabeth City, NC
  - Morris & Taylor Orthodontics, Elizabeth City, NC
  - Chowan University, Murfreesboro, NC
  - DLS Engineering, Elizabeth City, NC
  - Albemarle Eye Care Center, Elizabeth City, NC
  - Corner Stone Missionary Baptist Church, Elizabeth City, NC
  - Holy Family Catholic Church, Elizabeth City, NC
  - City Beverage, Elizabeth City, NC
  - William E Wood Realty (multiple locations)
  - Long & Foster Realty (multiple locations)



**Section 3: Case Studies**

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***DRS Tamsco Facility, Elizabeth City, NC***



DRS Tamsco came to Elizabeth City to provide world class aircraft repair and refurbishment. B&M designed and installed the lighting and power systems appropriate for the particular needs of an 80,000 sf aircraft maintenance facility. We procured electrical engineering services for the customer and worked closely with the engineer, owner and contractor to insure the customer was provided with a state of the art facility. Our concentration on providing adequate and proper lighting and power systems has given the customer a workplace that has proven to be exceptional, safe and productive.

***J. W. Jones Sawmill, Elizabeth City, NC***

J. W. Jones planned a major renovation and expansion of their existing sawmill facility. James Mason, B&M’s owner, was involved from the earliest planning stages. The work was intricate, detailed and required careful sequencing. Also, there was one special concern. The sawmill could not be shut down for the renovation! B&M worked closely with the customer, organizing the work so that individual areas of the mill could be switched over as work progressed. J. W. Jones got the major expansion they required, and the mill remained fully operational throughout the entire project.

***Camden Middle School, Camden, NC***

B&M Contractors, Inc. landed a contract for the electrical work associated with the complete renovation of an existing middle school. The school was to be renovated in stages with students taking possession of sections of the facility as construction progressed. The project came in over budget for various reasons, one of them being the electrical design. B&M Contractors, Inc., stepped up to the plate. We offered numerous value engineering ideas, including a complete redesign and voltage change on the service. The project was brought into budget and was allowed to move forward. Then B&M took the additional step of going through a complete in house drawing review, scrutinizing every aspect of the project to ferret out hidden problems with implementation of the final project design. It was our aim to resolve as many problems as possible before construction started. This resulted in additional up front cost savings to the customer, as well as a dramatic reduction in the number of requests for information and change orders typically seen on school renovation projects.



### ***Christ Episcopal Church, Elizabeth City, NC***

B&M performed electrical renovations to Christ Episcopal Church. The church, a city landmark filled with history and breathtakingly beautiful antique windows, required the services of contractors with special skills to restore it to its previous glory.

B&M Contractors, Inc. was brought on board to redesign the entire sanctuary, salvage and reinstall antique fixtures, add “invisible” emergency backup lighting, select and install new chandeliers to match the décor and install an automatic dimming system to control the lighting. B&M even redesigned the lighting on the famous cross atop the bell tower that lights the night sky over the city. The church was reopened just in time for the holidays.



### ***Nucor Steel , Winton, NC***

When Nucor Steel came to Winton, they raced the clock to get their facility up and operating. They brought in specialty electricians to wire the factory, but the administration building, cafeteria, training spaces, scale building and factory shops were all contracted locally. B&M Contractors, Inc. was invited to design/build each building’s electrical system based on the customer’s special requirements. Allen Lassiter, B&M’s electrical estimator handled every aspect of the electrical power and lighting design, procurement of engineering services and satisfying the customer’s special power and surge suppression requirements. B&M’s efforts helped bring each and every building in on time and to the customer’s complete satisfaction.





**Chowan University, Murfreesboro, NC**

The beautiful campus at Chowan University has undergone many changes in recent years. We have been a part of numerous projects around the campus. Our involvement includes competitively bid electrical and HVAC renovations for Robert Marks Hall, Whitaker Library, and the Helms Athletic Center. We have also partnered with the university on several design-build projects completing both trades on the new maintenance facility, and football administration building. HVAC equipment replacements have been completed in Camp Hall, Horton Graphics, the Thomas Cafeteria, and numerous other administration buildings.



### ***VRF Technology***

LG VRF systems installed on Robert Marks Hall and Whitaker Library replaced antiquated technology with premium high efficiency variable refrigerant systems. Each classroom has individual comfort controls, excellent humidity removal, and comfort unmatched by any other conventional system on the market.

### ***Deadlines***

Most projects were performed while students were away on break, or even in the next classroom. We have always done whatever it takes to meet deadlines and deliver a professional job each and every time. Our staff has worked long hours and odd schedules to ensure operations were able to continue while maintaining limited disruption to the happenings around campus.





## ***ASMO Statesville, NC***

A. R Chesson Construction Company needed a mechanical and electrical contractor to partner with for a major expansion of the ASMO Plant in Statesville, NC. The work required that B&M provide preliminary design work for the HVAC and electrical scope for budgeting purposes. We then followed that up with close work with the project mechanical engineer to arrive at the most practical and economic approach to accomplish the customer's goals. This project required associated work within the factory to be installed over holidays and also weekend work to keep the project on track. B&M Contractor crews rose to the challenge and helped to bring the project in on schedule.



## ***OBX Water Park, Powell's Point, NC***

The OBX water park in Powell's Point is an impressive sight as you travel along Caratoke Highway on your way to the Outer Banks. The construction schedule for this project was extremely tight, and made many electrical contractors shy away from the work. B&M Contractors, Inc. stepped up to the plate, wiring all of the underground power infrastructure as well as a number of rides and buildings around the site. B&M was able to marshal the forces to bring this project in on schedule and to the customer's satisfaction.





B&M Contractors, Inc. was approached by Haskell Corporation with a request for preliminary pricing for the electrical and mechanical scopes for this major USCG project in Elizabeth City, NC. B&M stepped up to the plate, providing detailed budget pricing for these scopes of work. B&M stayed on board through the design phases and was rewarded for our efforts with contracts for both the electrical and mechanical scopes of work for this project.



## ***Section 4: Philosophy and Company Culture***

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How do you determine a company's philosophy and culture? One way is to observe what the owner and management expresses every day, either verbally or by the examples they set. The following key words describe the philosophy and culture of B&M Contractors, Inc.

### ***Tenacity***

Tenacity is a key word at B&M Contractors, Inc. Our firm is particularly tenacious on the following issues...

- Doing first rate exceptional quality work
- Satisfying our customer's needs
- Treating our customers fairly
- Delivering work on time
- Meeting project milestones
- Satisfying the intent as well as the letter of the code
- Resolving problems
- Exercising exceptional accounting practices

### ***Professionalism***

Professionalism is another key word at B&M Contractors, Inc. It is our goal that every member of our team presents himself in a professional manner at all times. This is to be seen in every aspect of what we do, from the detail and neatness of our proposals and submittals to the demeanor of our employees and the accuracy of our accounting.

### ***Integrity***

Integrity is the last and most important key word at B&M Contractors, Inc. It is our first duty to handle our business dealings with our customers, sub-contractors, vendors and our own employees with integrity.



## Section 5: Our Staff

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### **Howard Monette Meads** – *President*

- Construction Experience
  - B&M Contractors, Inc. – 1985 until present
- Accreditations
  - Operations and Safety Coordinator
  - State of Virginia License-Master Electrical License
  - Qualified Individual - North Carolina Unlimited Electrical Contracting License



### **James Anthony Mason** – *Secretary/Treasurer*

- Construction Experience
  - B&M Contractors, Inc. – 1980 until present
- Accreditations
  - B.S. Degree in Mathematics – East Carolina University 1969
  - School Teacher – 1969-1974
  - MAED – Education Administrator – East Carolina University 1972
  - College of The Albemarle – Evening Director/Administrator 1974 - 1981
  - Qualified Individual – North Carolina Unlimited Electrical Contracting License
  - National Comfort Institute – Certified Residential & Light Commercial Air Balance Tech



### **Dennis Allen Lassiter, LC, CLEP** – *Electrical Designer, Estimator, Assistant Secretary to the Corporation*

- Construction Experience
  - B&M Contractors, Inc. – 1991 until present
  - BECON Services & DynCorp-1988-1991
- Accreditations
  - Associates in Arts – College of The Albemarle 1989
  - Associates in Drafting & Design Engineering Technology – College of The Albemarle 1997
  - Qualified Individual – North Carolina Unlimited Electrical Contracting License
  - Qualified Individual- North Carolina Mechanical License Heating Group 1 – Class 1, Heating Group 2, Heating group 3, Class I
  - State of Virginia License-Master Gas Fitting, Master Heating Ventilating and Air Conditioning
  - Certificate holder-NC State University Renewable Energy Technologies Diploma Series
  - NABCEP entry level certifications
  - LC – Lighting certified by NCQLP
  - CLEP - Certified Lighting Efficiency Professional by AEE



**Norman Lee Morris III** – *Mechanical Designer & Estimator*

- Construction Experience

- B&M Contractors, Inc. – 2008 until present
- Russell's Heating & Air Conditioning – 1999 - 2008
- RA Styron Heating & Air Conditioning – 1996 - 1999

- Accreditations

- LG HVAC Multi V Master Commissioner
- Qualified Individual- North Carolina Mechanical License Heating Group 1 – Class 1, Heating Group 2, Heating group 3, Class I
- State of Virginia License-Master Gas Fitting, Master Heating Ventilating and Air Conditioning
- National Comfort Institute – Certified Residential & Light Commercial Air Balance Technician
- University of North Carolina certificate holder for industrial ventilation design



**Sidney P. Cook** – *Plumbing, Mechanical, & Refrigeration Estimator & Installer*

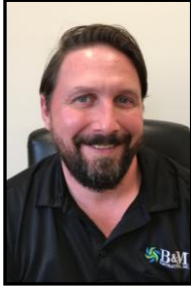
- Construction Experience

- B&M Contractors, Inc.– 2013 to present
- Ward & Son, Inc. – Vice President - 1993 - 2013
- SMS Mechanical – Project Manager – 1988- 1993

- Accreditations

- Qualified Individual- North Carolina Mechanical License Heating Group 3 – Class 1, Plumbing Group 1
- State of NC Refrigeration License Holder
- State of Virginia License - Master Gas Fitting, Master Plumbing
- RSES Certification – Heat Pump Designer – Estimator, Heat Pump Service Installer / Technician, Proper Refrigerant Usage (recover)
- Nate Certification – Air-to-Air Heat Pump Service Technician, Air conditioning / ACE Service
- Technician National Balance Institute – NBI standards and Practices / Air Balance & Diagnostic
- R.W. Beckett – Certification for Oil Burners
- James M. Pleasants – Certification in Hydronics System Piping and Design
- ClimateMaster Geothermal Heating, and Cooling – Residential Geothermal Installation and Service Technician with Factory Certified Fusion Technician Certification





**David Deyo** – *Electrical Estimator & Project Manager*

- Construction Experience
  - B&M Contractors Inc. – 2014 to present
  - AR Chesson Construction Inc. – Project Manager 2005 – 2014
  - New York Fire Shield Inc. – Estimator/ Project Manager – 2000 – 2005
  - Allied Electric Inc. & I.B.E.W Local 43 – Electrician 1995 – 2000
- Accreditations
  - Autodesk Certified Professional (AutoCAD) – Autodesk Inc.
  - Factory Certified Air Cooled Generator Technician – Generac Inc.
  - Renewable Energies Technologies Diploma – NC State University
  - Qualified Individual - OSHA 10 Hour Construction Certification
  - Advanced AGi32 Training – Lighting Analysts Inc.
  - Ground Resistance Testing Training – AEMC Instruments Inc.



**Tom Harris** – *Production Manager*

- Construction Experience
  - B&M Contractors, Inc. – 1996 until present
- Accreditations
  - York comfort specialist
  - Mitsubishi Diamond Dealer certified
  - Comfort Institute certified in duct testing and home performance.

## ***Divisions of Responsibility***

When you deal with B&M Contractors, Inc., you are never left wondering who your point of contact might be. We have established defined divisions of responsibility within our company to insure that the best person is completely in charge of your project at any given point. Our breakout of responsibility is as follows:

### ***Estimating***

The estimator is responsible for handling the entire bidding process.

In design build work, the estimator works with the customer or general contractor to design the project.

The estimator is completely responsible for:

- Serving as point of contact for the customer or general contractor during the bidding phase
- Procuring engineering services when required during the bidding stage
- Working with the customer to develop and flesh out designs that fully satisfy the customer's wishes and needs
- Prepare drawings required during the bidding phase of the project

### ***Project Management***

At the beginning of every project, the company owner assigns full responsibility for that project to a Project Manager. The Project Manager has complete responsibility for in-office management of the project. The project manager's specific duties include:

- Serving as a point of contact for the customer or general contractor during the construction phase.
- Setting and meeting the milestones of a project, including submittals, delivery, installation, and project closeout
- Procuring engineering services during the construction phase, developing and reviewing drawings as required
- Selecting and scheduling purchase orders for all items
- Handling preparation of the schedule of values used for the project billings
- Directs staging and distribution of all parts for installation
- Oversees resolution of any punch list items

### ***Field Supervision***

Our Production Manager works closely with our project manager to insure that the hard work performed in planning a project is successfully carried out in the field to the satisfaction of the general contractor and customer. He is responsible for field scheduling of work and insuring the right mix of people, tools and material are available on the jobsite at all times.



## **Section 6: Customer and Business References**

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### **General Contractor References:**

- Revelle Builders  
Mark Jones ([mark@revellebuilders.com](mailto:mark@revellebuilders.com))  
Murfreesboro, NC  
252-398-4116
- AR Chesson Construction, Inc.  
Al Chesson ([al@archesson.com](mailto:al@archesson.com))  
Williamston, NC  
242-792-4486
- Haskell Corporation  
Joshua Hodge ([josh.hodge@benham.com](mailto:josh.hodge@benham.com))  
405-537-3953
- Aquatic Development Group  
Scott Symanksy ([scott.symanksy@aquaticgroup.com](mailto:scott.symanksy@aquaticgroup.com))  
13 Green Mountain Drive  
Cohoes, NY 12047  
518-783-0038 x 266

### **Customer References:**

- Metal Tech of Murfreesboro  
Ray Felton ([Ray.Felton@metaltechnc.com](mailto:Ray.Felton@metaltechnc.com))  
Murfreesboro, NC  
1-252-209-1078
- Albemarle EMC  
Glenn Parks ([Glenn.Parks@aemc.coop](mailto:Glenn.Parks@aemc.coop))  
Hertford, NC  
252-426-5735
- Elizabeth City Pasquotank  
Public Schools  
Frankie Floyd ([gfloyd@ecpps.k12.nc.us](mailto:gfloyd@ecpps.k12.nc.us))  
Elizabeth City, NC 27909  
252-335-4306

### **Building Inspector Reference:**

- City of Elizabeth City  
Stanley Ward - Chief Building Inspector  
252-338-3981

**Additional references are available upon request.**

## Section 7: General Information

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### Warranty Policy

B&M Contractors, Inc. fully warrants all parts, labor and functionality of the systems it installs for a period of one year after customer acceptance. The warranty does not cover abuse, misuse, vandalism or acts of God.

### Licensing

B&M Contractors, Inc. is fully licensed to perform any type mechanical and electrical work in the states of North Carolina and Virginia.

- North Carolina electrical license #10856U. The “U” suffix indicates unlimited
- North Carolina mechanical and plumbing license #30322
- North Carolina refrigeration license #4530
- Virginia electrical, mechanical and plumbing license #2701 019935A. The “A” suffix indicates a Class A license

### How to Reach Us

<b>Phone</b>	(252) 338-6090 (252) 338-3916
<b>Fax</b>	(252) 338-7696
<b>Website</b>	<a href="http://www.hvacnc.com">www.hvacnc.com</a>
<b>Allen Lassiter, LC, CLEP</b> <i>Electrical Designer &amp; Estimator</i>	Email: <a href="mailto:alassiter@bmcontractors.com">alassiter@bmcontractors.com</a> Direct: 252-337-7312
<b>David Deyo</b> <i>Electrical Designer &amp; Estimator</i>	Email: <a href="mailto:ddeyo@bmcontractors.com">ddeyo@bmcontractors.com</a> Direct: 252-337-7314
<b>Norman Morris</b> <i>Mechanical Designer &amp; Estimator</i>	Email: <a href="mailto:nmorris@bmcontractors.com">nmorris@bmcontractors.com</a> Direct: 252-337-7315
<b>Sid Cook</b> <i>Plumbing, Mechanical, &amp; Refrigeration Estimator &amp; Installer</i>	Email: <a href="mailto:scook@bmcontractors.com">scook@bmcontractors.com</a> Direct: 252-312-6616
<b>Tom Harris</b> <i>Operations Manager</i>	Email: <a href="mailto:tharris@bmcontractors.com">tharris@bmcontractors.com</a>
<b>Mailing Address</b>	B&M Contractors, Inc. 790 Pitts Chapel Road Elizabeth City, NC 27909

